

# Global Trade Professional CERTIFICATE

## Program Overview

This certificate is transferable to the Global Trade Specialist AAS program.

This certificate program is designed for an individual who is currently working in the Global Trade/Logistics field, or has a prior degree. It is not for entry level to the global trade field, but is designed as an add-on certificate to enhance and build on prior knowledge.

## Career Opportunities

More than four million people in the United States work in jobs related to global trade. In Minnesota, many businesses engage in global trade, with a dramatic increase in trade activity expected within five years.

A career in global trade offers you the opportunity to work in the global marketplace. The Global Trade Specialist Program will provide you with knowledge and skills that will prepare you for employment in the export and import departments of businesses. You will be working with people from foreign countries, handling foreign orders, filling overseas orders, handling customer matters and determining tariff rates for the entry of foreign goods through U.S. Customs. Job titles include: Global Sales/Marketing Assistant, Global Marketing Communication Coordinator, Global Documentation Specialist, Global Customer Service Coordinator, Export-Import Coordinator, Global Banker and Global Transportation Coordinator.

This program also provides an excellent foundation for individuals wanting to be entrepreneurs in the import/export business. The import/export field is growing! You can grow with it.

## Program Outcomes

1. Graduates will have knowledge and skills in domestic and global transportation management and logistics.
2. Graduates will have knowledge of U.S. Custom regulations and classifications.
3. Graduates will demonstrate the ability to successfully perform as Global Trade Specialists via internships.
4. Graduates will be prepared for employment as Global Trade Specialists.
5. Graduates will have knowledge and skills in customer service.

## Program Faculty

Susan Senger susan.senger@saintpaul.edu  
651.846.1519  
Anna Ouattara anna.ouattara@saintpaul.edu  
651.846.1717

### Part-time/Full-time Options

This program can be completed by using a combination of day, evening, Saturday and online courses. Part-time and full-time options are available; costs will vary depending on part-time or full-time enrollment.

### Admission Requirements

Applicants are required to have a high school diploma or equivalent.

The global trade area is especially suited for persons who are self-reliant, imaginative, adaptable, and who possess an interest in working with people from other cultures.

## Program Requirements

Check off when completed

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### Program Faculty approval is required.

Course	Cr
<input type="checkbox"/> BSLM 2420 Supply Chain Management	4
<input type="checkbox"/> INTL 1410 International Communication and Cultural Awareness	3
<input type="checkbox"/> INTL 1512 Export Shipping and Compliance	3
<input type="checkbox"/> INTL 2420 U. S. Customs and Importing	3
<input type="checkbox"/> INTL 2530 International Marketing	3

**Total Program Credits** ..... 16

## Program Start Dates

Fall, Spring

## Course Sequence

The following sequence is recommended; however, this sequence is not required. Contact Program Faculty with questions.

### Fall Semester

INTL 1410 International Communication and Cultural Awareness	3
INTL 2530 International Marketing	3
<b>Total Semester Credits</b>	<b>6</b>

### Spring Semester

BSLM 2420 Supply Chain Management	4
INTL 1512 Export Shipping and Compliance	3
INTL 2420 U. S. Customs and Importing	3
<b>Total Semester Credits</b>	<b>10</b>

**Total Program Credits** ..... 16

## Minimum Program Entry Requirements

Contact Faculty Susan Senger, at 651.846.1519 or susan.senger@saintpaul.edu

Anna Ouattara at 651.846.1717 or anna.ouattara@saintpaul.edu

Students entering this program must meet the following minimum program entry requirements:

**Reading:** Score of 38+

**Arithmetic:** Score of 20+

### Assessment Results and Prerequisites:

Students admitted into Saint Paul College programs may need to complete additional courses based on assessment results and course prerequisite requirements. Certain MATH, READ, and ENGL courses have additional prerequisites.

*Degree option may have a greater requirement than this certificate.*

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*Information is subject to change.  
This Program Requirements Guide is not a contract.*